H HUMANDATA 2026 EDITION

NON-DILUTIVE FUNDING · HUMAN-FIRST AI

Win your first grant or contract. Human-first AI.

The playbook for organizations going after money they don't give equity for: AI that maps the funding, preps the filings, and runs the follow-through — and a human on every decision that leaves the building.

INSIDE

- **A living funding map built from your real profile** — every grant, contract, and set-aside you actually qualify for, each with the dollars and the next step.
- **Registration agents** — the agent fills your SAM, DVBE, ETPL and the rest; a human files it.
- **A desk that never sleeps on a deadline** — every close, open, and lapse tracked, so no money closes without you.

THE OLD WAY

Chasing grants is a second full-time job.

Every part of non-dilutive funding has been manual: finding the right programs, reading eligibility fine print, tracking deadlines across spreadsheets you update at midnight, renewing registrations before they lapse, and writing every application from a cold start. And being told “no” without ever learning why.

- × **Finding programs** — hours on grants.gov, SAM, and county portals, hoping the fit is real.
- × **Tracking deadlines** — a spreadsheet of closes you remember to check too late.
- × **Keeping registrations live** — SAM, DVBE, ETPL, UEI: one lapse and a whole lane shuts.
- × **Writing from nothing** — every application from a blank page and a blank history.

WHAT CHANGED

A human-first AI agent now does the finding, the tracking, and the prep — and a person reviews and submits every time. You run your mission, not the paperwork.

BEFORE AND AFTER

Four funding jobs. One agent.

What the same work looks like once a human-first AI agent is running it.

OLD · HUNTING FOR PROGRAMS

Weeks of searching and guessing whether the fit is real.

NEW · A MAP THAT STARTS FULL

Every program you qualify for, matched to your profile, with the **money and the deadline**.

OLD · GUESSING DEADLINES

Which close is next? Which registration is about to lapse?

NEW · THE DESK TRACKS IT ALL

Every close, open, follow-up and lapse in **one place**, so nothing slips.

OLD · WRITING COLD

Each application from a blank page and no history.

NEW · DRAFTS FROM YOUR OWN FACTS

Built from your **past performance and your words** — not boilerplate.

OLD · FILING ALONE

Forms you've never seen, deadlines you forget.

NEW · AGENT PREPS, HUMAN FILES

The agent fills it from your profile; **a person submits it**.

THE SHIFT

You stop being the back office. The agent runs it; you make the calls that matter.

THE NON-DILUTIVE AGENT

One agent. Your whole pipeline.

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Everything below runs from your real profile — grounded in what you actually are, never in boilerplate.

1 **Map the money**
Every grant, contract, and set-aside you qualify for — each with its amount, deadline, and exact next step.

2 **Collect the facts**
A short intake gathers what only you hold. A funding narrative is made of facts, not adjectives — so we ask for the facts.

3 **Prep the filings**
Registrations and applications drafted and packaged. The agent preps; a human reviews and submits.

4 **Track the pipeline**
Every deadline, open, follow-up, and lapse — on the desk, so nothing slips.

5 **Keep it honest**
Every claim checked against what you actually have before anything ships under your name.

HOW IT WORKS

Every opportunity, one pipeline.

Funding lives everywhere: federal grants, state contracts, county RFPs, foundations, recurring workforce money. The agent pulls them all in, matches them to your eligibility, and turns them into a map you can act on.



You stop being the tracker. A deadline moves, a registration nears expiry, a new program opens — it lands in one place, parsed and filed, without you touching a spreadsheet. And a human is on every submission.

RULE OF THUMB

If you've typed the same deadline into two different places this week, the agent should be doing that job.

FINDING THE MONEY

Your funding list starts full.

With the programs we track — grants, contracts, set-asides, foundations, and recurring workforce money — finding what fits is no longer the work.

1. **Start from the database.** Real programs, each carrying its own eligibility, amount, and deadline.
2. **Let the agent match by fit.** It checks you against each program's requirements — registrations, revenue, past performance, the narrative — and tells you what you qualify for **today**.
3. **Move them into your roadmap.** Each match drops into your plan with a **task and a dollar outcome** attached, in the order to work them.

THE POINT

We map you to money, not to another exam. Every line is an action and the dollars it's after — never another "no."

WHAT SHIPS

Everything we run for you.

One engine, grounded in your real profile and operated by a person who knows your file.

THE MAP →

The funding report

Your living map of grants, contracts, and set-asides — each with a task and a proposed outcome. It stays current as things move, and you share it with one link.

THE FILINGS →

Registration agents

SAM / UEI, DVBE, ETPL, apprenticeship and more: the agent builds a canonical profile, fills each form from it, and hands a human the submit button.

THE PIPELINE →

The desk

Your whole pipeline in one place: deadlines, opens, follow-ups, readiness, and who needs you first.

THE FACTS →

The intake

A short, human interview that collects the facts only you hold, and turns them into the narrative funders recognize.

AND THE READ

A plain read of where you stand and whether you could file tomorrow — with the one next move that raises it.

THE COMPOUNDING LOOP

An application that gets stronger every cycle.

Most organizations write the same cold application for years. With the agent in the loop, every cycle feeds the next.

APPLY You go after a program; the agent preps the filing from your facts.

FILE A human reviews and submits — nothing false, nothing you didn't approve.

COMPOUND Every answer, document, and outcome you log sharpens the next application. By your third, you start from your own **proven record**, not a blank page.

THE COMPOUNDING EFFECT

By the tenth filing, your application carries nine filings' worth of your own evidence — automatically.

WHY HUMAN-FIRST

Human-first is the safety.

This is what “human-first AI” actually means — and the part most AI agents skip. The AI does the heavy lifting; a person owns every decision that leaves the building.

- **The agent finds, drafts, and preps. A human submits — always.**
  The model never files a government form on its own.

- **Nothing false ships.**
  Every claim is checked against what you actually have. In grants and contracts, an overclaim isn’t a typo — it’s a legal and trust problem. We hold copy to reality.

- **You own your name.**
  Nothing goes out under your organization without your sign-off. A checklist shows exactly what’s done and what’s next, and a person stands at every gate.

- **Soft hands.**
  We move your work forward gently and carefully, with you — never cold automation firing applications into the dark.

THE OFFERING

Pick where to start.

Three ways to work with us. Begin with the map; scale into the managed pipeline as the money lands. You never pay ahead of proof.

START HERE

The Funding Map

from $2,500 · one-time

- Every grant, contract & set-aside you qualify for
- Each with a task and a dollar outcome
- A dated roadmap, now → next
- Live document, shared with one link

RECOMMENDED

Managed Non-Dilutive

scoped · to your pipeline

- We run the desk: deadlines, opens, follow-through
- Filings drafted and prepped from your profile
- A human reviews and submits every one
- Your checklist tells us what's done

AS NEEDED

Filing & Registration

per filing

- SAM / UEI, DVBE, ETPL, apprenticeship
- Agent builds a canonical profile
- Each form filled from it
- Agent preps; you submit, with us

YOU NEVER PAY AHEAD OF PROOF · PAY WHAT THE WORK IS WORTH TO YOU

ROLLOUT

Your first week.

DAY 1 **Intake.** We build your funding map from your real profile: the grants, contracts, and set-asides you qualify for, each with the money and the next step.

DAY 2 **The desk goes live.** Deadlines, registrations, and opportunities tracked, so nothing lapses and nothing closes without you.

DAY 3 **First filings prepped.** Registrations and applications drafted; a human reviews and submits them with you.

THE END STATE

Your registrations are current, your deadlines are queued, your next application is half-written from your own record, and nothing false has ever gone out in your name. You run the mission. The agent runs the back office. A human guards the gate.

Fund it without giving it away.

START WITH THE MAP →